



# "The South American perspective on the IATA programme"

PAULA CORTÉS CALLE President



Bilbao - November 5, 2015

### International Tourist Arrivals 2013 - 2014





#### 2014 world

1.133 million of international tourist arrivals - increased by 4.3% in 2014



#### Latin American Forum of Tourism



11 Latin American countries, representing approximately to 32.500 Travel Agencies.



Created in 2012



It represents 90% of the intermediation and marketing industry.



Main objective: To promote and ensure the development of the distribution channel of the tourism industry to encourage instances of fair competition and transparency.

















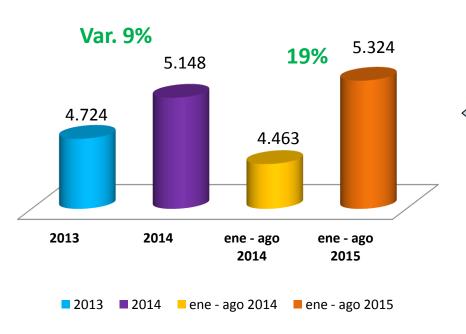




GIVA
irupo Mexicano de Asociaciones de
Agentes de Viajes



Travel Agencies with RNT (National Register of Tourism) in Colombia



ANATO WAS
FOUNDED IN
1949. IS THE
OLDEST
ORGANIZATION OF
TOURISM IN
COLOMBIA.

THAN 600
ASSOCIATED
AGENCIES.

THE ASSOCIATED
AGENCIES
REPRESENT 74%
OF SALES OF
TRAVEL AGENCIES
THROUGHOUT
THE COUNTRY.

WE WORK
TOGETHER WITH
GOVERNMENT,
OTHER GUILDS
AND NATIONAL
AND
INTERNATIONAL
PRIVATE SECTOR.

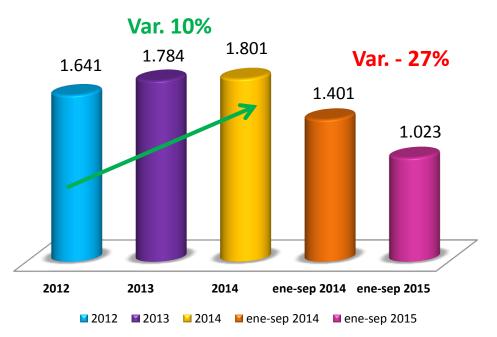
#### Sales of domestic and international A a n a

Asociación Colombiana de Agencias de Viajes y Turismo

tickets of Travel Agencies in

Colombia

millions of dollars





Increase of 2.6% for tickets issued in Jan -Sep 2015

#### 563 Code IATA of Travel Agencies in Colombia (January-October 2015)

### Perspective on the IATA programme

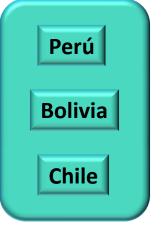


**APJC** 











### Perspective on the IATA programme





Interlocution

NDC (standard system)

Clearing bank

Connection / Disconnecting

Corporate credit card payment

Prepaid

Symmetry of obligations and rights

ADM (Agency Debit Memos)





## ¡Thank you!

#### PAULA CORTÉS CALLE

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